



Program Management and Application

Quick Reference Guide for Specializations

As of March 2016, program application will be completed through Program Management and Application. This job aid covers how to apply to a Specialization.

This Quick Reference Guide will help you:

1. Initiate your application
2. Understand how to complete Program requirements
3. Submit your application.

ACCESS PROGRAM MANAGEMENT AND APPLICATION: WWW.CISCO.COM/GO/PMA

1. INITIATE YOUR APPLICATION

- A. Within the *Apply to Programs* tab, select the Specialization you would like to apply to.
- B. Click *Apply*.

Program Name	Action
Certification	
Premier Certified Partner	Not Applicable
Select Certified Partner	Not Applicable
Silver Certified Partner	Not Applicable
Cloud And Managed Services Program	
Cloud and Managed Services Advanced	Not Applicable
Specialization	
Premier Certified Partner	Not Applicable
Select Certified Partner	Not Applicable
Silver Certified Partner	Not Applicable
Cloud And Managed Services Program	
Cloud and Managed Services Advanced	Not Applicable
Advanced specialization program	
Advanced Borderless Network Architecture Specialization	Apply
Advanced Collaboration Architecture Specialization	Apply
Advanced Content Security Specialization	Not Applicable
Advanced Enterprise Networks Architecture Specialization	Apply
Advanced IoT - Connected Safety and Security Specialization	Apply
Advanced IoT - Manufacturing Specialization	Not Applicable
Advanced Routing and Switching	Not Applicable

2. COMPLETE PROGRAM REQUIREMENTS

Specialization Requirements

- A. In order to submit your application, Specialization Requirements may need to be met depending on Program rules.
- B. If requirements are met, a green check mark will indicate this next to each section.
- C. You can click the link to view Program requirements.

Choose Program to Apply: Advanced Data Center Architecture

Choose Recent Programs: Advanced Data Center Architecture

Advanced Data Center Architecture Specialization - Application

For a full explanation of the Advanced Data Center Architecture Specialization requirements and benefits please visit <http://www.cisco.com/c/en/us/partners/partner-with-cisco/channel-partner-program/specializations.html>

CISCO'S COMMENTS

SPECIALIZATION REQUIREMENTS ✓

Legal Document ✓

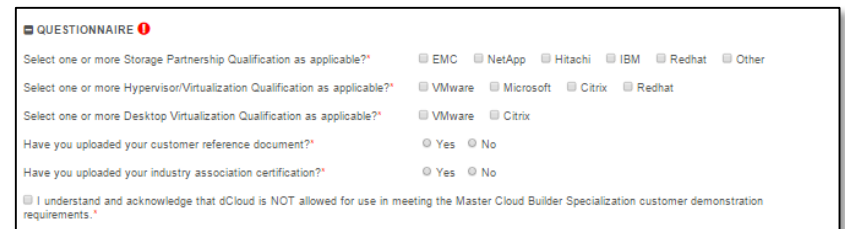
Job Role Allocation

- Select an eligible contact from the drop down menu to fulfill each role.
- If there are no available contacts, go to the *Reporting Dashboard* to find a contact close to being eligible and ask them to sign up for the required courses. Access the **Reporting QRG** within "Help and Training" for more information.



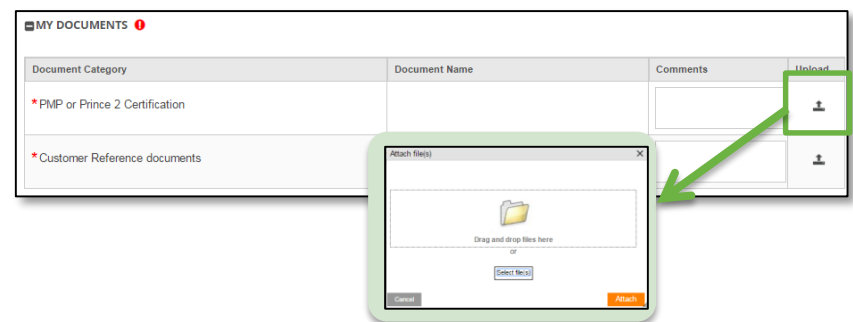
Questionnaire

- If required, complete the mandatory questions.



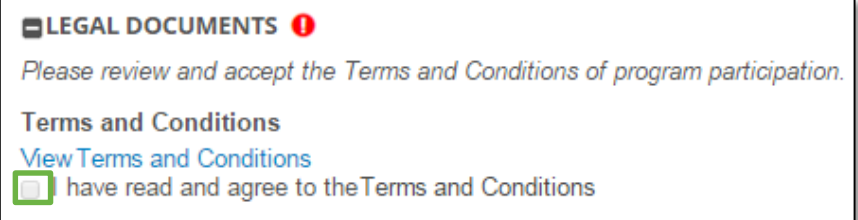
My Documents

- If required, upload mandatory documents. They will be marked with an asterisk.



Legal Documents

- View Legal Documents.
- Accept Legal Documents.





3. SUBMIT APPLICATION

- A. Once all requirements are complete, click on *Next*.
- B. You will be redirected to the Submission Page. Click on *Submit* to complete your application.

Choose Program to Apply
USA-Advance specialization program

Choose Recent Programs
Express Security Specialization - Email

Advance specialization program Application (NOT-SUBMITTED)

CISCO'S COMMENTS

Document

Next Save Cancel

My Programs | Apply To Programs > Submit
Submit Program Applications
You have selected to apply for:

<input type="checkbox"/>	Geo Name	Program Name	Status	Requirements	Eligibility
<input checked="" type="checkbox"/>	USA	Advance specialization program	NOT-SUBMITTED	View Requirements	<input checked="" type="checkbox"/>

Other Programs eligible for submission

<input type="checkbox"/>	Geo Name	Program Name	Status	Requirements	Eligibility
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Records Found

Submit Cancel

ADDITIONAL RESOURCES

How can I learn more about Program Management and Application?

- See “Help and Training” menu option within Program Management and Application for detailed User Guides and Videos on Demand.
- If you need additional support, please log a case with Customer and Partner Services at www.cisco.com/go/cs or call 1-800-GO-CISCO (1-800-462-4724).